



University of Richmond Contract Summary Sheet

Vendor Name: James Limousine

Commodity: Charter Bus and Limousine Transportation

Contract Number: 15348

Effective Date: 7/1/2022

Expiration Date: 7/31/2027

Vendor: James Limousine
Address: 2415 Anniston St.
Richmond, VA 23223

Contact: Randy Allen
Phone: 804-273-1540
Email: sales@jameslimousine.com
Website: <https://www.jameslimousine.com/>

Payment Terms: Net 30

Purchasing Card Can Be Used: Yes

SWAM Vendor: N/A

Green Vendor: N/A

Discount: Contracted Rates

Contract Information :

This 5-year contract for Bus and Limousine service provides rates that were competitively bid from an RFP solicitation. James Limousine provides transportation in a variety of vehicle types, accommodating anything from 1 to 40 passengers. See James Limousine's pricing schedule at bottom for destinations and vehicle sizes.

It is recommended that you either send James Limousine a completed Customer Information Sheet (below), or at least have the bulk of that information on hand when you contact them for a quote.

Please be sure to request University of Richmond contracted pricing when you are requesting quotes.

CUSTOMER INFORMATION SHEET

Please have as much of the following information as possible, or as applicable, available when you contact the transportation provider to schedule your charter.

| | |
|---|--|
| Contact Name: | |
| Phone: | |
| Alternative Phone: | |
| Address: | |
| Email: | |
| Fax: | |
| Date of Departure: | |
| Date of Return: | |
| Number of Passengers: | |
| Equipment Type/Size: | |
| Pickup Location: | |
| Departure Time: | |
| Destination: | |
| Final Drop off Time: | |
| Is the Drop off location the same as the Pickup? | Yes <input type="checkbox"/> No <input type="checkbox"/> |
| Driver Request: <small>If you have a specific driver you'd like to request</small> | |
| Itinerary Summary: | |
| Is the Emergency Contact for the day of the charter the Same as Above Contact? | Yes <input type="checkbox"/> No <input type="checkbox"/> |
| Round Trip or one way? | |
| Do you need to use the coach each day during the stay? | |
| Additional Information: | |

SECTION 10 – PRICING NOTES

James Limousine has a diverse fleet of luxury full-size sedan's (currently Lincoln Continentals), luxury SUV's (currently Suburbans and Expeditions), executive style vans (Sprinter and Transit high top for up to 13 passengers w/rear luggage) and executive style mini coaches (F550 and Freightliner) for up to 40 passengers. Our fleet is best suited to local and regional trips for executive's, VIP guests, and groups, as we do not currently operate any over the road 55 passenger motor coaches.

We have completed the pricing sheet for all local and regional locations. We added columns to separate sedans, suvs, and vans as each has unique pricing.

If total round trip driving time exceeds DOT hours of service maximums we have quoted the trip as 2 days, with travel each way on separate days. If same day trips are requested, price will be adjusted for pre-positioning relief drivers to stay within DOT hours of service regulations.

For same day trips with round trip driving time less than DOT hours of service regulations, itinerary must fit within all DOT total time on duty regulations or will be custom priced to remain within all legal requirements.

Wait time at destination cities that exceeds 4 hours will occur additional charges based on number of hours and vehicle type requested.

Parking, airport fees, and tolls charged as incurred.

The term of the contract is not specified in the RFP to the best of our knowledge. Pricing submitted with this RFP is firm for a period of 3 years, with fuel adjustments as noted below.

Fuel surcharge is currently 5% of base rate, and will be adjusted during the term of the contract quarterly based on index of national average price per gallon of regular gasoline as reported by Federal Government.

We reserve the right to correct any gross pricing errors submitted with this RFP.

Pricing table is provided in Excel spreadsheet format as separate file to the RFP response as well as exhibit L.

James Limousine Pricing RFP #22-RFP-11

5/20/2022

| Destination (Round trip unless otherwise specified) | | | | | | Additional Fees | | Comments Brief explanation or additional pertinent information if needed |
|--|----------------|--------------|---------------|-----------------------|-----------------------|--|---|---|
| | 1 to 3 (Sedan) | 3 to 6 (SUV) | 6 to 13 (Van) | 15 to 30 (exec coach) | 30 to 40 (exec coach) | Additional Cost for "Luxury" Branding (If offered) | Additional Cost Per Day for Multiple Days (Excluding Meals & Lodging) | |
| Amherst, MA | \$ 1,962 | \$ 2,255 | \$ 2,680 | \$ 4,090 | \$ 4,489 | Included | | See section 10 pricing notes |
| Baltimore Metro Area, MD (1) | \$ 652 | \$ 754 | \$ 903 | \$ 1,397 | \$ 1,536 | Included | | See section 10 pricing notes |
| Bethlehem, PA | \$ 1,117 | \$ 1,293 | \$ 1,548 | \$ 2,394 | \$ 2,633 | Included | | See section 10 pricing notes |
| Blacksburg, VA | \$ 652 | \$ 754 | \$ 903 | \$ 1,397 | \$ 1,536 | Included | | See section 10 pricing notes |
| Boston, MA | \$ 1,962 | \$ 2,255 | \$ 2,680 | \$ 4,090 | \$ 4,489 | Included | | See section 10 pricing notes |
| Bronx, NY | \$ 1,403 | \$ 1,608 | \$ 1,906 | \$ 2,893 | \$ 3,172 | Included | | See section 10 pricing notes |
| Charleston, SC | \$ 1,310 | \$ 1,500 | \$ 1,777 | \$ 2,694 | \$ 2,953 | Included | | See section 10 pricing notes |
| Charlotte, NC | \$ 838 | \$ 970 | \$ 1,161 | \$ 1,796 | \$ 1,975 | Included | | See section 10 pricing notes |
| Charlottesville, VA | \$ 186 | \$ 215 | \$ 258 | \$ 399 | \$ 439 | Included | | See section 10 pricing notes |
| Cincinnati, OH | \$ 1,590 | \$ 1,824 | \$ 2,164 | \$ 3,292 | \$ 3,611 | Included | | See section 10 pricing notes |
| Davidson, NC | \$ 838 | \$ 970 | \$ 1,161 | \$ 1,796 | \$ 1,975 | Included | | See section 10 pricing notes |
| Dayton, OH | \$ 1,590 | \$ 1,824 | \$ 2,164 | \$ 3,292 | \$ 3,611 | Included | | See section 10 pricing notes |
| Elon, NC | \$ 559 | \$ 646 | \$ 774 | \$ 1,197 | \$ 1,317 | Included | | See section 10 pricing notes |
| Fairfax, VA | \$ 372 | \$ 431 | \$ 516 | \$ 798 | \$ 878 | Included | | See section 10 pricing notes |
| Geneva, OH | \$ 1,590 | \$ 1,824 | \$ 2,164 | \$ 3,292 | \$ 3,611 | Included | | See section 10 pricing notes |
| Greensboro, NC | \$ 559 | \$ 646 | \$ 774 | \$ 1,197 | \$ 1,317 | Included | | See section 10 pricing notes |

| | | | | | | | | |
|---|----------|----------|----------|----------|----------|----------|---|------------------------------|
| Hampton, VA | \$ 279 | \$ 323 | \$ 387 | \$ 599 | \$ 658 | Included | Varies by vehicle type and # of hours needed each day | See section 10 pricing notes |
| Harrisonburg, VA | \$ 372 | \$ 431 | \$ 516 | \$ 798 | \$ 878 | Included | | See section 10 pricing notes |
| Hempstead, NY | \$ 1,403 | \$ 1,608 | \$ 1,906 | \$ 2,893 | \$ 3,172 | Included | | See section 10 pricing notes |
| Kingston, RI | \$ 1,869 | \$ 2,147 | \$ 2,551 | \$ 3,891 | \$ 4,270 | Included | | See section 10 pricing notes |
| Lynchburg, VA | \$ 372 | \$ 431 | \$ 516 | \$ 798 | \$ 878 | Included | | See section 10 pricing notes |
| Newark, DE | \$ 838 | \$ 970 | \$ 1,161 | \$ 1,796 | \$ 1,975 | Included | | See section 10 pricing notes |
| Norfolk Metro Area, VA (2) | \$ 372 | \$ 431 | \$ 516 | \$ 798 | \$ 878 | Included | | See section 10 pricing notes |
| Philadelphia Metro Area, PA (3) | \$ 1,024 | \$ 1,185 | \$ 1,419 | \$ 2,195 | \$ 2,414 | Included | | See section 10 pricing notes |
| Pittsburgh Metro Area, PA (4) | \$ 1,117 | \$ 1,293 | \$ 1,548 | \$ 2,394 | \$ 2,633 | Included | | See section 10 pricing notes |
| Providence, RI | \$ 1,962 | \$ 2,255 | \$ 2,680 | \$ 4,090 | \$ 4,489 | Included | | See section 10 pricing notes |
| Radford, VA | \$ 652 | \$ 754 | \$ 903 | \$ 1,397 | \$ 1,536 | Included | | See section 10 pricing notes |
| Raleigh-Durham-Chapel Hill, NC | \$ 466 | \$ 539 | \$ 645 | \$ 998 | \$ 1,097 | Included | | See section 10 pricing notes |
| Richmond (RIC Airport Transfers - <u>one way to or from</u>) | \$ 93 | \$ 162 | \$ 194 | \$ 399 | \$ 439 | Included | | See section 10 pricing notes |
| Richmond (Downtown) | \$ 93 | \$ 162 | \$ 194 | \$ 399 | \$ 439 | Included | | See section 10 pricing notes |
| Richmond Suburban Destinations (5) | \$ 93 | \$ 162 | \$ 194 | \$ 399 | \$ 439 | Included | | See section 10 pricing notes |
| Roanoke, VA | \$ 652 | \$ 754 | \$ 903 | \$ 1,397 | \$ 1,536 | Included | | See section 10 pricing notes |
| St. Bonaventure, NY | \$ 1,497 | \$ 1,716 | \$ 2,035 | \$ 3,093 | \$ 3,392 | Included | | See section 10 pricing notes |
| Stony Brook, NY | \$ 1,590 | \$ 1,824 | \$ 2,164 | \$ 3,292 | \$ 3,611 | Included | | See section 10 pricing notes |
| Villanova, PA | \$ 1,024 | \$ 1,185 | \$ 1,419 | \$ 2,195 | \$ 2,414 | Included | | See section 10 pricing notes |
| Washington Metro Area DC-VA-MD (6) | \$ 372 | \$ 431 | \$ 516 | \$ 798 | \$ 878 | Included | | See section 10 pricing notes |

| | | | | | | | |
|----------------------|----------|----------|----------|----------|----------|----------|------------------------------|
| West Long Branch, NJ | \$ 1,310 | \$ 1,500 | \$ 1,777 | \$ 2,694 | \$ 2,953 | Included | See section 10 pricing notes |
| Williamsburg, VA | \$ 233 | \$ 269 | \$ 323 | \$ 499 | \$ 549 | Included | See section 10 pricing notes |
| Wilmington, NC | \$ 838 | \$ 970 | \$ 1,161 | \$ 1,796 | \$ 1,975 | Included | See section 10 pricing notes |
| Winston-Salem, NC | \$ 652 | \$ 754 | \$ 903 | \$ 1,397 | \$ 1,536 | Included | See section 10 pricing notes |

(1) Includes BWI, and the areas surrounded by the counties of Baltimore, Howard, Ann Arundel

(2) Includes ORF, PHF and the area surrounded by the cities of Norfolk, Portsmouth, Virginia Beach, Chesapeake, Hampton, Newport News, Poquosan and York County, VA

(3) Includes areas surrounded by the counties of Bucks, Montgomery, Chester, Delaware, PA and Burlington, Camden, Gloucester, NJ

(4) Includes areas surrounded by the counties of Allegheny, Beaver, Washington, Westmoreland, Armstrong, Butler

(5) Includes areas surrounded by the counties of Henrico, Hanover, Goochland, Chesterfield, Powhatan, Prince George, Charles City, New Kent and the cities of Petersburg, Colonial Heights, Hopewell, VA

(6) Includes IAD, DCA, and the areas surrounded by the counties of Fairfax, Loudon, Prince William, Arlington, VA and Montgomery, Prince Georges, MD